

Leading and Motivating with Emotional Intelligence



Certification Training

Malta, 23-24 November 2022

Programme Overview

The World Economic Forum has strongly promoted Emotional Intelligence among the top 10 skills to thrive in the Fourth Industrial Revolution. Managers who want to stay relevant in their jobs and employable in the future need to enhance their soft skills. Research shows that soft skills are underpinned by Emotional Intelligence and include things like motivating and engaging team members, adapting behaviour to best suit the situation and people involved, being more resilient in times of change. Daniel Goleman, an authority on emotional intelligence in the workplace, notes that *“no matter what leaders set out to do—whether it is creating a strategy or mobilizing teams to action—their success depends on how they do it. Even if they get everything else just right, if leaders fail in this primal task of driving emotions in the right direction, nothing they do will work as well as it could or should.”*

This programme is designed to help leaders to learn and use Emotional Intelligence tools to lead, motivate and engage their teams as well as understanding emotionally challenging stages when facing change. Certified participants will gain full access to materials to deliver the programme internally to their organizations and ongoing support by PeopleSmart for the delivery of the training.

Programme Objectives

- Understanding the principles of Emotional Intelligence
- Understanding why Emotional Intelligence and applied Neuroscience are fundamental to lead and motivate employees
- Understanding what Emotional Intelligence tools to use to build higher levels of staff motivation and engagement



What you will learn



- The foundations of Neuroscience of Motivation
- The Genos Model of Emotional Intelligence
- Dealing with emotionally sensitive issues with coaching
- How to facilitate Engagement Review discussions
- The Change Curve and the emotions involved at each step

Programme Sessions

DAY 1

The Science of emotions

The Impact of emotions

The Genos Model of Emotional Intelligence

Practice and discussion

Using Neuroscience to motivate and engage your Team

The Positive Influence Model via coaching

End of Day 1

DAY 2

Facilitating Engagement Review discussions

Understanding the Impact of Change on emotions

Practice and discussion

Practice delivering the training

Wrap Up

Certification Ceremony

End of the Training

*This programme is eligible for funding under the Investing in Skills Scheme by **Jobsplus***

Fees

The fee per participant is **750 €** (including training materials, lunches, certification, follow-ups, and updates).

Registrations close on 18th November 2022.

Register by 28th October 2022 and pay only 675 €

For registrations and information contact:

FHRD

5, Clock Tower Building, Tigné Point

Silema, Malta

Tel.: (+356) 21313550

Website: www.fhrd.org

e-mail: training@fhrd.org



PeopleSmart

Founded in 2001 in the UK and based in Paris, PeopleSmart is now one of the most well-renowned global training and coaching organizations in Europe and worldwide offering:

- Human Capital Consulting Services to companies to address people issues and supporting in specific areas of managing people
- Tailored Training Programmes and Assessment & Development Centres designed and delivered by a team of international expert designers, trainers and assessors to meet specific clients' needs
- Executive, Team and Peer Coaching to help executives, managers and teams to reach their goals and overcome obstacles towards higher performance and wellbeing
- Emotional Intelligence Certification Programmes as Official Partners of GENOS International



Website: www.peoplesmart.fr

Your Trainer Maria-Caterina Capurro



Maria-Caterina Capurro is an Executive & Team Coach, Trainer, Training Designer, and Author. Her background is in Psychology and International Relations. She is a Licenced NLP™ Coach, Coaching for Performance Accredited Coach, Certified Clean Coach, and GENOS Master Trainer. She is a Member of the Association for Coaching.

Her main training specialties are: Emotional Intelligence, Neuroscience applied to leadership, Motivation, Engagement, Self-management, Resilience, Leadership skills, Leading teams with EI, Effective communication, Coaching for leaders.

She has a true passion for people development. Her mission is to help leaders create more engaged and performing teams by means of an integrated set of practical tools and the latest research findings to use in their leadership of people.

E-mail: mcapurro@peoplesmart.fr

Mobile: 0039.340.5604344